



The 5 Key Metrics of Successful Global Roll-outs

With more than 300 successful global rollouts under the belt and the largest JD Edwards practice in the world, SYSTIME is arguably the best partner for JD Edwards rollout services. Here is a bit of wisdom gleaned from over 17 years of delivering JD Edwards consulting services to global companies.

The 5 Key Metrics – What you ought to measure to ensure a successful rollout

Organization: Often, rollouts tend to suffer from the lack of a standard organization structure across locations. Variances in organizational structure make a rollout unmanageably complex and lead to disintegration, beating one of the core purposes of a global rollout initiative. A successful rollout plan relies heavily on a common organization structure and corporate policy framework, especially change management. In addition, global rollouts benefit from an early buy-in from both the executive leadership and the regional management.

Globalization: Successful global rollouts manage the trade-off between single instances and multiple instances well. They take into account common business best practices, while factoring for local needs such as multiple currencies and languages, and create a global company model that can be replicated across instances. In addition they have in place a global support helpdesk to support the model.

Standardization: Standardization is both the means and the ends of a successful global rollout. Adopting a standard set of

processes across the globe is the critical start point for a rollout. Taking off from there, a consistent implementation methodology needs to be devised for all locations. Taking into consideration the organizational structure and business needs, the chart of accounts needs to be designed. All master data and transactions should be captured and reported, while keeping security requirements sacrosanct.

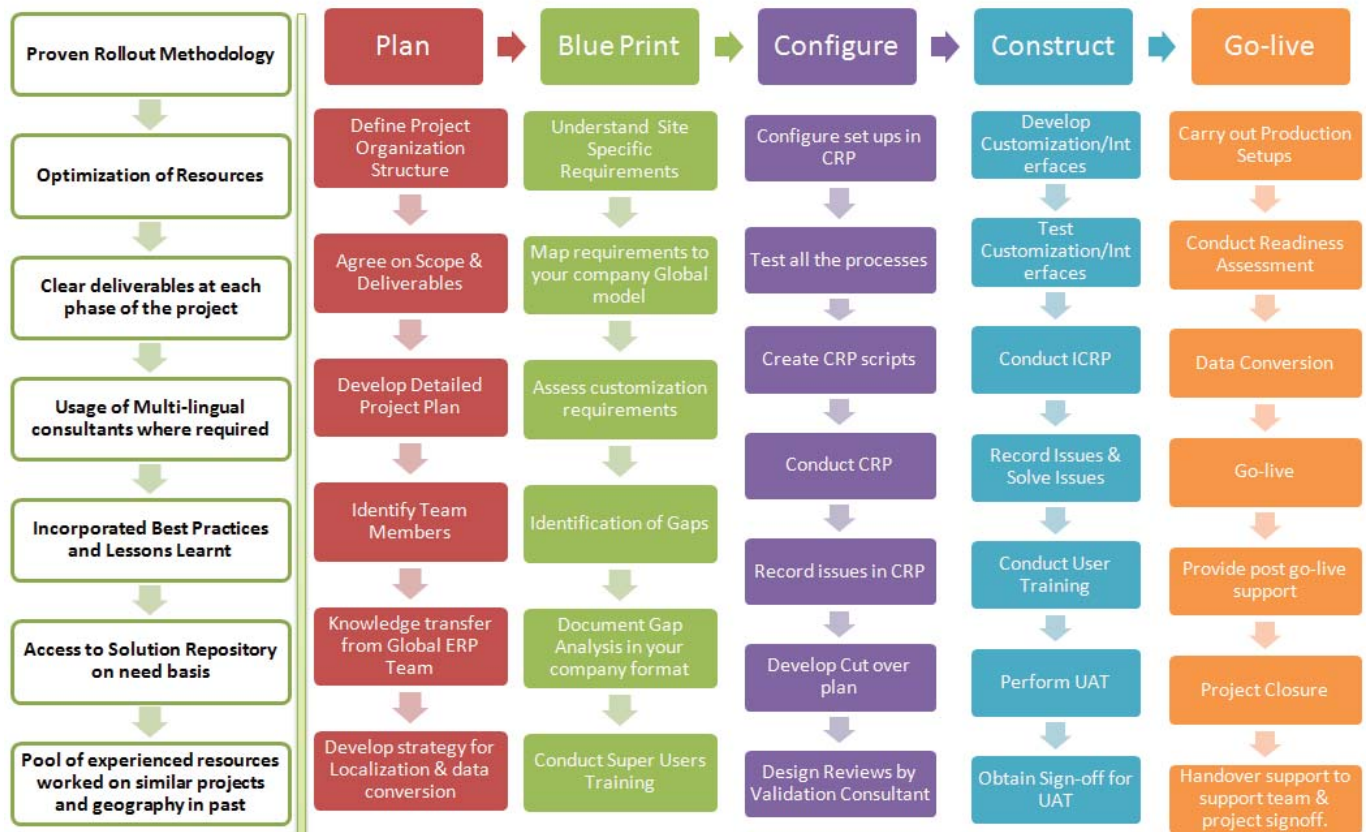
Localization: For a global rollout to be successful it needs to be useful and usable across regional locations. For that to happen, local needs such as legal and statutory requirements, language translations, currency translations and specific interface requirements need to be provided for. It is only when regional users experience the benefits of the rollout that organization-wide benefits can be sustained.

Customization: A global rollout plan needs to draw the line between what can be customized and what cannot. Well-planned rollouts do not allow for region-specific customization of core objects. They strike the balance between allowing essential regional process changes and minimizing software changes. What customizations do need to achieve is provide for region-specific reporting.

Over the years, SYSTIME has kept the tabs on what is essential for a successful global JD Edwards implementation and the results are something our customers vouch for.

SYS-on-TIME™ – SYSTIME’s proprietary rollout methodology

SYS-on-TIME™ is a proven methodology employed in global engagements where a significant degree of redesign and integration around core and strategic processes is desired. It provides a standard and consistent way, proven guidelines, templates, how-to and why-to documents that ensure a consistent, fast and cost-effective rollout. The methodology follows a phased approach viz. Plan, Blue Print, Configure, Construct and Go-Live, focusing heavily on planning and meticulous execution. SYS-on-TIME™ has helped several enterprises achieve global rollouts with minimum disruption to business, while delivering maximum business value.



Top 5 imperatives for CXOs to consider for a global rollout

- Seriously consider the benefits of global integration vs. the opportunity cost of not integrating.
- Engage deeply with project managers to ensure everyone at local and global levels have a shared vision and buy-in to organizational rollout goals.
- Identify, improve and garner concurrence on business processes to ensure the best possible system emerges.

- Follow a proven methodology for project management that addresses both global and local deployment requirements equally well.
- Choose a deployment partner with global capabilities, expertise and experience; and the readiness to deploy a team in the specific regions of the rollout.

SYSTIME understands what it takes to ensure the all-round success of a global rollout and can help your enterprise derive maximum business value from its rollout initiative.

About SYSTIME –the #1 choice for JD Edwards implementations, globally

- Largest JD Edwards practice in the world
 - 650 dedicated JD Edwards practitioners
 - 130 global implementations
 - 400 customers across globe
- Proven track record of success and commitment to excellence
 - Oracle JD Edwards Partner of the Year
 - Oracle Certified Advantage Partner
 - Chosen as a co-development partner by Oracle
 - Extensive list of customer references

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India



2008

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Partner of the Year
India



2009

Oracle

Partner of the Year
Growth (Applications) India

SYSTIME has been consistently awarded and recognized by Oracle for excellence in technology partnership.